



### **MICHELLE SHERBUN: An artist in a suit**

In addition to being an award-winning fundraiser and widely respected leadership coach, Michelle is a classically trained vocalist and actor.

Surprised? You're not alone! But consider this...

Performers develop their skills so they can share the beauty and power of their voices. But the best singers and actors also *listen*. Carefully. They listen to the stories told by composers and playwrights ... to the words of those they share the stage with ... to the responses of their audience. Then they bring it all together to create something new and wonderful and compelling.

Michelle doesn't sing much outside of the shower these days, but she still uses the lessons she learned as a performer.

She brings decades of training and experience to her work in fundraising, leadership development, and coaching. And through it all, she *listens*. She taps the wisdom that every client brings to the table. She encourages individuals and organizations to become their best selves. With a contagious smile, boundless support, and a fierce dedication to excellence, she helps clients achieve more than they ever dreamed possible.

With the soul of an artist and the fearlessness of an activist, Michelle supports transformative leaders ... and believes every person has the capacity to become one.

She also appreciates the value of bringing chocolate to meetings. You'll enjoy working with her.

### **But wait! There's more! Michelle is also...**

- president of The Leadership Design Alliance, which strengthens socially conscious leadership across sectors
- a seasoned management consultant with more than 40 years of experience
- an accredited leadership coach
- past president of the Chicago chapter of the Association of Fundraising Professionals (AFP), the Association of Philanthropic Counsel, Women in the Development Profession, Community Memorial Foundation Capacity Building Initiative Advisory Board, and International Coaching Federation and its Chicago chapter
- the winner of AFP Chicago's Benjamin Franklin Award for contributions to the fundraising profession (2016)
- the winner of AFP Chicago's President's Award for contributions to the AFP Chicago Chapter (2017)
- a leader of numerous management and fund development workshops
- a published writer, accomplished speaker, and sought-after trainer who has covered topics in fundraising, marketing, and personal development