

“Engaging dynamic leadership in moving nonprofits to a new level of relevance and impact is at the heart of transformational change.”

Sharon Tiknis

Executive Vice President
East Division Manager



Sharon has held leadership positions in the nonprofit sector for 35 years, developing distinguished philanthropic programs and assembling influential volunteer leadership teams to build organizational capacity. Her work as an executive and serving as a consultant has resulted in raising hundreds of millions of dollars to meet community needs through philanthropic initiatives.

Having worked previously with The Alford Group, Sharon returned to the firm in 2014. Prior to her return, she worked with Children’s Home + Aid, spearheading a campaign that reached 50% of its \$58.5 million goal in the first 18 months, and the National Restaurant Association Educational Foundation, where she led the organizational transition to a philanthropically centered, mission-driven educational not-for-profit. She has also worked with the Tony Award winning Alley Theater in Houston, the Honolulu Museum of Arts, and the College of Communication and Fine Arts at Central Michigan University. Her expertise spans all sectors of the not-for-profit industry, focused primarily on organizational change management to drive results, major gifts, campaigns, performance based organizational assessments and strategic planning.

college-prep all-boys school. Sharon frequently speaks at national conferences and Association of Fundraising Professionals sessions. She serves on the Education Council for AFP-Chicago. Sharon and her husband Michael enjoy cheering on their son Aaron, a college basketball coach, attending arts performances and gardening.

Clients served include: Greater Chicago Food Depository, The Night Ministry, Chicago Foundation for Women, Chicago Architecture Center, After School Matters, SkyART, Miami City Ballet, Milwaukee Ballet, Oregon Ballet Theatre, Hartford Stage, Academy of Nutrition and Dietetics Foundation, American Planning Association, Community Foundation for Palm Beach and Martin Counties, Community Foundation for Greater Buffalo, Madison Community Foundation, Connecticut Humane Society, National Palliative Care Research Center, and William Blair.

Education & Certifications:

Post-graduate work, University of Arizona
B.S. Behavioral Sciences and Business, Grand Canyon University